



CAREERS

Business IT Development Manager

About Euro Systems

We at Euro Systems are one of the UK's leading independent IT providers. We are based in Glasgow, Scotland, with offices across the UK. We pride ourselves on providing IT support and telecommunication solutions that are first-class and cost-effective for our clients.

We have been expanding steadily for years and we are always looking for hard-working and talented individuals to join us and become part of our success.

Job Role: Business IT Development Manager

We are looking for a talented **Business Development Manager** to join our team.

The successful candidate will be responsible for all new business development activity and identify opportunities with businesses of all sizes, meet and exceed revenue targets, plan for new wins, and contribute to the overall growth strategy of the company.

As the Business Development Manager, you will be expected to pursue opportunities, sourcing your own leads and also dealing with new business enquiries and Company-sourced leads.

Key competencies

- Experience is required in some or all of the following areas: IT Managed Services, IT Security, IT Networks & Hosted Telecoms.
- Excellent structured sales process, negotiation, communication, and skills in service-based solutions sales.
- Self-driven and results oriented.

As well as a competitive salary and benefits package, we offer excellent career progression opportunities.

To find out more about the role and apply, please contact: Maitland Gray
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